

 ACM Ahlers
insurance professionals





respect

ACM Ahlers

More than ever it's vital to protect yourself and your business against unforeseen events.

Choosing the right partner for quality risk and insurance advice is a critical step in protecting yourself and your livelihood.

At ACM Ahlers we will learn about you and your business and provide advice and covers that really fit your needs.

By choosing ACM Ahlers you will receive:

- An accurate assessment of the risks you face
- The right advice and solutions to protect you
- A tailored insurance programme that meets your needs - now and in the future.

By working with you we help you make the right decisions for your business.

“Building a long term relationship comes from earning your trust and respect.”

proactive

A man in a blue uniform is operating machinery in an industrial setting. The scene is filled with large, metallic pipes and complex equipment, suggesting a factory or power plant environment. The lighting is dramatic, with strong highlights and deep shadows.

We won't simply ask what you want. We ask what you do now, how you do it and your vision for the future. With a clear understanding, we can assess your risks in ways that help achieve your goals.

At ACM Ahlers, we:

- Are proactive on your behalf
- Deliver the benefits of our strength, size and knowledge
- Always represent your interests
- Build long term relationships based on mutual respect and trust

With ACM Ahlers on side, our customers' business grow, even through adversity, as you are able to concentrate on the opportunities and rewards as we handle the risks and recoveries.

“By using our collective experience and knowledge we help our clients reduce the risks they face every day.”

care



ACM was created in 1999 through the amalgamation of three independent broking houses Access, Cornerstone and Main Marsh. The Ahlers business was formed in 1969 and has been providing quality service to its clients for the last 40 years.

The merger of ACM and Ahlers in 2008 has created an organisation of significant size and strength, with a leading role in the New Zealand insurance market. ACM Ahlers employs over 120 people operating from 10 locations across New Zealand. ACM Ahlers has strong values dedicated to providing a professional and personal service focussed on your business or personal life and financial planning insurance needs.

When you choose ACM Ahlers you receive:

- Immediate access to an experienced and knowledgeable team
- The assurance that you are receiving the best advice and service possible

With ACM Ahlers, you will:

- Remain focused on your opportunities confident that your risk and insurance requirements are being well managed
- Enjoy a partnership with a level of support that allows you to concentrate on your business and its needs

ACM Ahlers services include:

- Business insurance
- Personal insurance
- Life, investment and financial planning

“Understanding our clients needs is critical – it is how they measure our performance.”

expertise

A three step process

STEP 1 – Assessment

Understanding your business; its current issues and future opportunities.

STEP 2 – Solutions

Providing risk management solutions that incorporate key areas of exposure: assets, finances, liabilities and human resources.

STEP 3 – Support

Ongoing support so you can focus on achieving your vision for the business. Keeping you updated on current issues. Dealing with all claims quickly and efficiently.



“ We are dealing with people’s lives, their business, their futures. We must provide solutions that fit.”

integrity



Max Marsh
Chairman

- over 42 years experience in the insurance industry
- formed Main Marsh brokers in 1990
- founder member of ACM Insurance in 1999
- served on the association body for 15 years (2 as vice president)
- CEO of ACM from its formation until 2006
- areas of responsibility include acquisitions, funding and property



Ian Mosheim
Chief Executive Officer

- over 26 years experience in the insurance industry
- formed Cornerstone Brokers in 1996
- founder member of ACM Insurance in 1999
- appointed CEO of ACM Group in 2006
- served as chair of the Brokernet group
- areas of responsibility include finance and human resources



Frank Thompson
ANZIIF (Fellow), FIBANZ
Director

- over 47 years experience in the insurance industry
- 30 year career as an underwriter
- formed Thompson Brokers in 1993
- merged with ACM Insurance in 2005
- served on the association body for 7 years (2 as president)
- areas of responsibility include best practice, compliance and education



Robert Martin
ANZIIF (Fellow), FIBANZ, QPIB
Director

- over 30 years experience in the insurance industry
- formed Total Insurance in 1990
- merged with ACM Insurance in 2005
- served on the association body for 9 years (3 as president)
- served as chair of the NZ qualification group for financial services
- areas of responsibility include sales and image



Paul Ahlers
Director

- over 29 years in the insurance industry
- joined Ahlers & Associates in 1980
- ANZIIF & QPIB qualified
- trustee of Northland Emergency Services Trust
- merged Ahlers with ACM in 2008
- responsible for managing agency business



Iain McKenzie
FIBANZ
Director

- over 26 years experience in the insurance industry
- CEO of a major NZ broking company for 7 years
- worked as a company director outside the insurance industry
- formed ACM Wellington as start up company in 2005
- became full director of the ACM Group in 2007
- areas of responsibility include communications and marketing

best practice

So that you can have peace of mind and complete trust in us we constantly extend ourselves to deliver on our promises to you.

You are assured that we act for you in everything we do. Leading edge resources and audit processes ensure that all advice and services are reviewed to ensure best coverage is maintained at all times. We take the responsibility of being your advisor of choice very seriously.

The commitment of our team has seen us win:

- Broking Office of the Year Award
- Individual Broker of the Year Award
- Life Award
- Service Industry Award

Our clients know they are dealing with a company and people that are passionate about doing what is right for you every day.

Our product and service offerings are both extensive and diverse and we pride ourselves on having specialists in a wide range of areas. As a result you can be confident that we will provide the right risk and insurance solutions for your business.





www.acmahlers.co.nz

For more information about the ACM Ahlers Group of companies please contact:

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ACM Ahlers is a trading entity of ACM Insurances Ltd.